PLA FY20 Draft Budget

Fund: OPERATING/DIVISIONS FUND (12)

Unit_Project: PLA

As of May 22, 2019

Line Item	2016 Actual	2017 Actual	2018 Actual	2019 *Budget*	2020 Draft Budget
REVENUES					
(4000) DUES/PERSONAL	557,067	523,248	595,405	566,803	**600,000**
(4003) DUES/LIFE MEMBERS-CURRENT	1,530	1,515	1,500	1,600	**1,600**
(4004) DUES/CNTNUNG MBRS & DIV TRFR	750	750	750	800	**800**
(4100) SALES/BOOKS	1,011	677	599	700	**5,000**
(4601) RETURNS/CREDITS	(1,571)	(1,982)	(184)	(3,540)	**(850)**
(4602) SALES/BOOKS-DISCOUNT	(1,323)	(1,691)	(519)		
(4103) SALES - ONLINE	32,283	20,142	3,508	20,800	**21,700**
(4104) SALES/RENTL MAIL LISTS	49,200		44,850		**45,000**
(4105) SALES/WEBINARS/WEBCASTS/WEB CE					**40,000**
(4109) SALES/MISC	62,508	28,811	19,710	28,100	**20,000**
(4110) SUBSCRIPTIONS	38,727	38,204	37,154	40,000	**40,000**
(4140) ADVERTISING/GROSS	68,489	10,003	55,522	15,000	**65,000**
(4143) ADVERTISING/ON-LINE				5,000	**5,000**
(4611) COMMISSION/SALES REP	(3,550)	(5,149)	(6,473)	(7,400)	**(5,000)**
(4200) REGISTRATION FEES	1,693,342	45,403	1,761,440	48,000	**1,939,365**
(4210) EXHIBIT SPACE RENTALS	1,459,495	0	1,433,569	0	**1,434,000**
(4220) MEAL FUNCTIONS	114,675		75,050	0	**75,000**
(4400) DONATIONS/HONORARIA	78,822	35,779	144,686	40,000	**138,000**
(4421) ROYALTIES	4,320	4,599	4,461	4,550	**3,000**
(4429) OVRHD-EXMPT REVENUE/DIVISIONS	210,000	151,552	218,763	1,500	**271,000**
(4430) MISCELLANEOUS FEES	918	79,811	59,327	90,500	**20,000**
(4490) MISCELLANEOUS REVENUE	4,854		400		
Total Revenues	**4,371,547**	**931,671**	**4,449,518**	**852,413**	**4,718,615**

Line Item	2016 Actual	2017 Actual	2018 Actual	2019 *Budget*	2020 Draft Budget
EXPENSES					
(5000) SALARIES & WAGES	502,445	494,035	489,840	518,595	**544,856**
(5001) WAGES/TEMPORARY EMPLOYEES	21,078	24,294	11,028		
(5002) OVERTIME WAGES	1,834	1,163	2,535	0	
(5010) EMPLOYEE BENEFITS	154,025	154,979	149,085	156,125	**171,302**
(5016) PROFESSIONAL MEMBERSHIPS	936	2,785	2,513	6,000	**3,000**
(5100) TEMPORARY EMPLOYEES/OUTSIDE	23,516	0	14,483	7,000	**38,826**
(5110) PROFESSIONAL SERVICES	379,456	300,882	356,138	314,382	**676,700**
(5122) BANK S/C	106,888	13,993	87,361	15,020	**89,600**

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(5140) EQUIP/FURN REPAIRS		29		200	
(5150) MESSENGER SERVICE	533	294	1,655	540	**650**
(5210) TRANSPORTATION	37,210	26,467	45,091	64,750	**105,250**
(5212) LODGING & MEALS	(139,194)	36,005	125,024	82,780	**130,300**
(5214) ENTERTAINMENT	306,714		496,745	0	**500,000**
(5216) BUSINESS MEETINGS	2,861	1,406	1,639	1,200	**600**
(5300) FACILITIES RENT	152,180		199,903	50,000	**225,000**
(5301) CONFERENCE EQUIPMENT RENTAL	263,574	2,793	406,471	11,500	**364,000**
(5302) MEAL FUNCTIONS	158,114	42,552	100,303	63,500	**188,080**
(5303) EXHIBITS	52,314		52,232	0	**55,000**
(5304) SPEAKER/GUEST EXPENSE	13,821	740	10,017	6,000	**40,000**
(5305) SPEAKER/GUEST HONORARIUM	75,250	31,531	112,705	22,000	**77,500**
(5306) AWARDS	27,626	18,019	26,429	17,800	**17,800**
(5307) SECURITY SERVICES	23,369		22,547	0	**40,000**
(5308) SPECIAL TRANSPORTATION				1,000	**40,000**
(5309) AUDIO/VISUAL EQUIPMENT RENTAL & LABOR	0	7,364	1,276	1,000	
(5310) COMPUTER RENTAL/INTERNET CONNECTIONS	1,072			250	
(5400) EDITORIAL/PROOFREADING/OUTSIDE	186			100	
(5402) PRINTING-OUTSIDE	60,547	26,524	43,907	26,928	**90,338**
(5403) BINDING-OUTSIDE				0	**4,000**
(5404) DESIGN SERVICE-OUTSIDE	18,003	12,623	12,583	14,500	**13,500**
(5406) REVIEW SERVICE	288				
(5410) MAIL SERVICE-OUTSIDE	2,320	3,831	3,231	2,943	**4,400**
(5411) ADVERTISING/SPACE		150	1,324	1,125	**1,400**
(5414) SUPPLIES/PRODUCTION	8,359	9,834	9,182	8,960	**14,803**
(5420) COPYRIGHT FEES				330	
(5430) WEB OPERATING EXPENSES	718	9,126	18,881	14,116	**15,626**
(5431) WEBINAR/WEBCASTS/WEB CE EXP	29,356	4,987	26,410	6,294	**28,647**
(5433) ORDER PROCESSING/FULFILLMENT	2,653	5,757	3,723	5,700	**3,000**
(5031) STAFF DEVELOPMENT	1,988	25	1,112	1,000	**2,500**
(5500) SUPPLIES/OPERATING	11,119	7,550	16,157	12,630	**19,800**
(5501) EQUIPMENT & SOFTWARE/MINOR	660	385	369	3,500	**500**
(5502) REFERENCE MATERIAL/PERIODICALS	315	315	148		
(5510) INSURANCE			7,402	0	**10,000**
(5520) EQUIPMENT RENTAL/LEASE				200	
(5522) TELEPHONE/FAX	1,614	689	954	1,500	**900**
(5523) POSTAGE/E-MAIL	23,153	25,280	32,046	24,838	**38,395**
(5530) DEPRECIATION F/E	6,722	8,151	3,767	9,059	**7,601**
(5543) BAD DEBT EXPENSE	300	547	500	547	**547**
(5550) PROMOTION	48,605	(5,009)	(1,069)	3,600	**7,000**
(5560) ORG SUPPORT/CONTRIBUTION	(33,333)			10,000	
(5599) MISC EXPENSE	146,397	708	(109,229)	10,400	**(150,000)**
(5901) IUT/CPU	6,308	6,004	7,701	6,050	**12,588**
(5902) IUT/DATA PROC	830	695	965	675	**675**

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(5903) IUT/SUBS PROC	3,218	3,115	3,013	3,415	**3,415**
(5904) TRANSFER TO/FROM ENDOWMENT	(55,040)		(59,192)	0	**(55,000)**
(5905) IUT/TELEPHONE	3,120	4,088	2,096	4,000	**2,000**
(5909) IUT/DIST CTR	2,024	927	1,261	2,520	**1,550**
(5910) IUT/REPRO CTR	10,381	8,671	14,938	14,140	**10,175**
(5912) IUT-Copyediting/Proofreading	5,099	4,581	4,454	4,670	**5,880**
(5913) IUT-Composition/Alteration	17,920	15,111	16,062	16,840	**27,625**
(5940) IUT/REGISTRATION PROCESSING	1,472	1,455		2,100	**4,775**
(5942) IUT/ADVERTISING					**1,800**
(5999) IUT/MISC				0	**9,938**
(5911) IUT/OVERHEAD	837,697	28,596	859,257	49,085	**941,342**
(5600) TAXES/INCOME		(1,650)	0	547	**547**
(TEI) Total Expenses plus Taxes/Income	**3,328,620**	**1,342,397**	**3,636,973**	**1,601,954**	**4,388,730**
Net Revenue Over Expenses	**1,042,927**	**(410,726)**	**812,545**	**(749,541)**	**329,885**
(3000) BEGINNING NET ASSETS	**2,421,661**	**3,464,583**	**3,053,857**		
(5900) Transfer To Endowment					