LLAMA Continuing Education Report - 2018 Annual Conference

Webinars	Ind Reg	Grp Reg	Ind rev	Grp rev	Revenue	Date
21st Century Ethics	37	11	$ 1,943.00	$ 2,349.00	$ 4,292.00	10/11/2017
Coaching and Supervision	60	26	$ 3,140.00	$ 5,534.00	$ 8,674.00	09/27/2017
Memorandums of Understanding	29	8	$ 1,501.00	$ 1,234.00	$ 2,735.00	10/18/2017
Evidence-based advocacy for public libraries	27	4	$ 1,403.00	$ 876.00	$ 2,279.00	10/25/2017
Evidence based Advocacy - Academic Libraries	33	12	$ 1,807.00	$ 2,508.00	$ 4,315.00	11/01/2017
Staff management: Tips and Tricks on Getting Buy-in	19	5	$ 912.00	$ 1,075.00	$ 1,987.00	11/08/2017
Evidence based Advocacy - School Libraries	7	0	$ 383.00	$ -	$ 383.00	11/15/2017
Evolution of Library Interiors: How Design Supports the Expanding Role of Libraries	N/A - Free		$ -	$ -	$ -	01/30/2018
Project management: tips, tools and tricks…	48	11	$ 2,593.00	$ 2,309.00	$ 4,902.00	04/18/2018
Building Strategic Relationships to Sustain Community Engagement	21	5	$ 1,139.00	$ 876.00	$ 2,015.00	05/02/2018
Cultivating emotional intelligence	22	12	$ 1,168.00	$ 2,508.00	$ 3,676.00	05/16/2018
Assessing your Library Buildings: Moving from Assumptions to Facts	24	6	$ 1,266.00	$ 1,035.00	$ 2,301.00	05/30/2018
Staff engagment and connections	30	8	$ 1,560.00	$ 1,672.00	$ 3,232.00	06/06/2018
Battling imposter syndrome in the workplace	23	4	$ 1,197.00	$ 876.00	$ 2,073.00	06/13/2018
TOTAL WEBINAR REVENUE TO DATE	**380**	**112**	**$ 20,012.00**	**$ 22,852.00**	**$ 42,864.00**	

Competency Courses	Registrants	Revenue	Dates
Course #1 - Evidence based decision making	31	$ 5,159.00	4/16-5/11
Course #2 - Conflict resolution	28	$ 4,392.00	5/14-6/8
Course #3 - Change Management	24	$ 4,206.00	7/9-8/6
TOTAL COURSE REVENUE TO DATE	**83**	**$ 13,757.00**	

TOTAL CE REVENUE TO DATE		**$ 56,631.00**

Highest revenue
High revenue
Average revenue
Low revenue
Lowest revenue