PLA 5 year projections - MOST LIKELY SCENARIO

Specific Gates grants (AfLIA, GenOps 2015, Edge, and Project Outcome) have been removed from projection calculations because once Global Libaries sunset, similar grants are not likely in the future

	Actual 2017	Actual 2018	Actual 2019	Budget 2020	Budget 2021	Average 2017-21 2022	Assumes increase of 5%/year over 2022 2023	2024	2025
Non Gov't Grants	$ 2,410,310	$ 2,264,087	$ 2,094,767	$ 1,626,775	$ 1,242,610				
Gov't Grants	$ 610,951	$ 634,714	$ 519,281	$ 308,040	$ -				
(Select Gates Grants)	$ (1,559,517)	$ (427,323)	$ (529,622)	$ (129,908)	$ -				
Revised Total	$ 1,461,744	$ 2,471,479	$ 2,084,426	$ 1,804,907	$ 1,242,610	$ 1,813,033	$ 1,903,685	$ 1,998,869	$ 2,098,812
Overhead*	$ 281,154	$ 389,219	$ 269,628	$ 55,722	$ 133,137				
(Select Gates Overhead)	$ (161,994)	$ (34,293)	$ (56,745)	$ -	$ -				
Revised Total	$ 119,160	$ 354,926	$ 212,883	$ 55,722	$ 133,137	$ 175,166	$ 183,924	$ 193,120	$ 202,776
	8%	14%	10%	3%	11%	10%	10%	10%	10%

PLA 5 year projections - STRETCH SCENARIO

This scenario does not remove the above Gates grants, so it is a stretch scenario, since it's unlikely PLA will find another funder to support us to the extent Gates did in the years prior to 2018

	Actual 2017	Actual 2018	Actual 2019	Budget 2020	Budget 2021	Average 2017-21 2022	Assumes increase of 5%/year over 2022 2023	2024	2025
Non Gov't Grants	$ 2,410,310	$ 2,264,087	$ 2,094,767	$ 1,626,775	$ 1,242,610				
Gov't Grants	$ 610,951	$ 634,714	$ 519,281	$ 308,040	$ -				
Total	$ 3,021,261	$ 2,898,802	$ 2,614,048	$ 1,934,815	$ 1,242,610	$ 2,342,307	$ 2,459,422	$ 2,582,394	$ 2,711,513
Overhead*	$ 281,154	$ 389,219	$ 269,628	$ 55,722	$ 133,137	$ 225,772	$ 237,061	$ 248,914	$ 261,359
	12%	17%	13%	3%	11%	10%	10%	10%	10%

Notes

* Overhead in 2018 and 2019 is higher than usual because ALA assessed all the overhead on the Gates GenOps (3177) grant during those two years, rather than as the funds were spent

This also resulted in overhead being *lower* than usual in 2020, because PLA is spending down the Gates GenOps (3177) grant but there is no more overhead to assess