

**Public Library Association  
FY2020-FY2021 Financial Report**

PLA Board of Directors  
May 6, 2022 Virtual Meeting  
Document no.: 2022.29c

**Year-to-Date Report - ADMIN/CORE PROJECTS/CONFERENCE  
August 2021 Final Close**

| <b>Project</b>                                   | <b>FY20 (final)</b> |               |                 | <b>FY21 Budget</b> | <b>FY21 (as of August 2021 - final close)</b> |               |                 |
|--------------------------------------------------|---------------------|---------------|-----------------|--------------------|-----------------------------------------------|---------------|-----------------|
| <b>Subproject</b>                                | <b>Budget</b>       | <b>Actual</b> | <b>Variance</b> | <b>full year</b>   | <b>Budget</b>                                 | <b>Actual</b> | <b>Variance</b> |
| <b><u>1. Administration (0000)</u></b>           |                     |               |                 |                    |                                               |               |                 |
| Revenue                                          | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| Expenses                                         | \$ (967,967)        | \$ (706,226)  | \$ 261,741      | \$ (704,927)       | \$ (704,927)                                  | \$ (625,499)  | \$ 79,428       |
| Net                                              | \$ (967,967)        | \$ (706,226)  | \$ 261,741      | \$ (704,927)       | \$ (704,927)                                  | \$ (625,499)  | \$ 79,428       |
| <b><u>2. Service to Members (3000)</u></b>       |                     |               |                 |                    |                                               |               |                 |
| Revenue                                          | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| Dues                                             | \$ 602,400          | \$ 621,057    | \$ 18,657       | \$ 387,200         | \$ 387,200                                    | \$ 519,997    | \$ 132,797      |
| Expenses                                         | \$ (141,450)        | \$ (71,902)   | \$ 69,548       | \$ (109,350)       | \$ (109,350)                                  | \$ (19,982)   | \$ 89,368       |
| Net                                              | \$ 460,950          | \$ 549,155    | \$ 88,205       | \$ 277,850         | \$ 277,850                                    | \$ 500,015    | \$ 222,165      |
| <b><u>3. Regional CE, Bootcamp (3007)</u></b>    |                     |               |                 |                    |                                               |               |                 |
| Registration                                     | \$ 40,000           | \$ 23,870     | \$ (16,130)     | \$ 40,000          | \$ 40,000                                     | \$ (50)       | \$ (40,050)     |
| Expenses                                         | \$ (23,800)         | \$ (31,492)   | \$ (7,692)      | \$ (29,900)        | \$ (29,900)                                   | \$ (1,668)    | \$ 28,232       |
| OH & Tax                                         | \$ (10,600)         | \$ (7,621)    | \$ 2,979        | \$ (10,600)        | \$ (10,600)                                   | \$ -          | \$ 10,600       |
| Net                                              | \$ 5,600            | \$ (15,244)   | \$ (20,844)     | \$ (500)           | \$ (500)                                      | \$ (1,718)    | \$ (1,218)      |
| <b><u>4. PLA Leadership (3011)</u></b>           |                     |               |                 |                    |                                               |               |                 |
| Revenue                                          | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| Expenses                                         | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| OH & Tax                                         | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| Net                                              | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |
| <b><u>5. PLA Partners (3020)</u></b>             |                     |               |                 |                    |                                               |               |                 |
| Revenue                                          | \$ 40,000           | \$ 12,180     | \$ (27,820)     | \$ 14,000          | \$ 14,000                                     | \$ 10,152     | \$ (3,848)      |
| Expenses                                         | \$ (17,800)         | \$ (24,766)   | \$ (6,966)      | \$ (14,300)        | \$ (14,300)                                   | \$ (156)      | \$ 14,144       |
| Net                                              | \$ 22,200           | \$ (12,586)   | \$ (34,786)     | \$ (300)           | \$ (300)                                      | \$ 9,996      | \$ 10,296       |
| <b><u>6. ALA Precons/MW Institute (3026)</u></b> |                     |               |                 |                    |                                               |               |                 |
| Revenue                                          | \$ -                | \$ -          | \$ -            | \$ 18,000          | \$ 18,000                                     | \$ -          | \$ (18,000)     |
| Expenses                                         | \$ -                | \$ -          | \$ -            | \$ (7,350)         | \$ (7,350)                                    | \$ -          | \$ 7,350        |
| OH                                               | \$ -                | \$ -          | \$ -            | \$ (6,792)         | \$ (6,792)                                    | \$ -          | \$ 6,792        |
| Net                                              | \$ -                | \$ -          | \$ -            | \$ 3,858           | \$ 3,858                                      | \$ -          | \$ (3,858)      |

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| <b>Project</b>                                           | <b>FY20 (final)</b> |               |                 | <b>FY21 Budget</b> | <b>FY21 (as of August 2021 - final close)</b> |               |                 |
|----------------------------------------------------------|---------------------|---------------|-----------------|--------------------|-----------------------------------------------|---------------|-----------------|
| <b>Subproject</b>                                        | <b>Budget</b>       | <b>Actual</b> | <b>Variance</b> | <b>full year</b>   | <b>Budget</b>                                 | <b>Actual</b> | <b>Variance</b> |
| <b><u>7. Public Libraries (3030)</u></b>                 |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ 51,500           | \$ 58,139     | \$ 6,639        | \$ 51,500          | \$ 51,500                                     | \$ 26,937     | \$ (24,563)     |
| Expenses                                                 | \$ (151,242)        | \$ (111,741)  | \$ 39,501       | \$ (123,226)       | \$ (123,226)                                  | \$ (69,476)   | \$ 53,750       |
| OH                                                       | \$ (6,824)          | \$ (4,675)    | \$ 2,149        | \$ (6,800)         | \$ (6,800)                                    | \$ (3,668)    | \$ 3,132        |
| Tax                                                      | \$ (547)            | \$ -          | \$ 547          | \$ (547)           | \$ (547)                                      | \$ -          | \$ 547          |
| Net                                                      | \$ (107,113)        | \$ (58,277)   | \$ 48,837       | \$ (79,073)        | \$ (79,073)                                   | \$ (46,207)   | \$ 32,866       |
| <b><u>8. Web Based CE (3040)</u></b>                     |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ 25,700           | \$ 95,004     | \$ 69,304       | \$ 52,000          | \$ 52,000                                     | \$ 71,240     | \$ 19,240       |
| Expenses                                                 | \$ (6,947)          | \$ (10,952)   | \$ (4,005)      | \$ (5,500)         | \$ (5,500)                                    | \$ 79,655     | \$ 85,155       |
| OH & Taxes                                               | \$ (5,488)          | \$ (12,588)   | \$ (7,100)      | \$ (6,625)         | \$ (6,625)                                    | \$ (9,439)    | \$ (2,814)      |
| Net                                                      | \$ 13,265           | \$ 71,463     | \$ 58,198       | \$ 39,875          | \$ 39,875                                     | \$ 141,456    | \$ 101,581      |
| <b><u>9. Publications (3058)</u></b>                     |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ 7,250            | \$ 17,872     | \$ 10,622       | \$ 6,400           | \$ 6,400                                      | \$ 25,645     | \$ 19,245       |
| Expenses                                                 | \$ (4,000)          | \$ (14,463)   | \$ (10,463)     | \$ (6,100)         | \$ (6,100)                                    | \$ (8,843)    | \$ (2,743)      |
| OH & Taxes                                               | \$ -                | \$ (2,125)    | \$ (2,125)      | \$ (795)           | \$ (795)                                      | \$ (3,285)    | \$ (2,490)      |
| Net                                                      | \$ 3,250            | \$ 1,283      | \$ (1,967)      | \$ (495)           | \$ (495)                                      | \$ 13,517     | \$ 14,012       |
| <b><u>10. Family Engagement (3072)</u></b>               |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ -                | \$ 17,300     | \$ 17,300       | \$ 36,000          | \$ 36,000                                     | \$ 18,600     | \$ (17,400)     |
| Expenses                                                 | \$ (100,000)        | \$ (9,813)    | \$ 90,187       | \$ (12,425)        | \$ (12,425)                                   | \$ (9,877)    | \$ 2,548        |
| OH & Taxes                                               | \$ -                | \$ (2,292)    | \$ (2,292)      | \$ (9,540)         | \$ (9,540)                                    | \$ (2,465)    | \$ 7,075        |
| Net                                                      | \$ (100,000)        | \$ 5,195      | \$ 105,195      | \$ 14,035          | \$ 14,035                                     | \$ 6,258      | \$ (7,777)      |
| <b><u>11. Equity, Diversity and Inclusion (3073)</u></b> |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ 100,000          | \$ 32,925     | \$ (67,075)     | \$ 110,000         | \$ 110,000                                    | \$ 42,765     | \$ (67,235)     |
| Expenses                                                 | \$ (53,500)         | \$ (30,868)   | \$ 22,632       | \$ (71,078)        | \$ (71,078)                                   | \$ (7,489)    | \$ 63,589       |
| OH & Taxes                                               | \$ (26,500)         | \$ (4,363)    | \$ 22,137       | \$ (13,250)        | \$ (13,250)                                   | \$ (5,666)    | \$ 7,584        |
| Net                                                      | \$ 20,000           | \$ (2,305)    | \$ (22,305)     | \$ 25,672          | \$ 25,672                                     | \$ 29,610     | \$ 3,938        |
| <b><u>12. Preschool Literacy (3120)</u></b>              |                     |               |                 |                    |                                               |               |                 |
| Revenue                                                  | \$ 19,400           | \$ 6,784      | \$ (12,616)     | \$ 4,500           | \$ 4,500                                      | \$ 28,596     | \$ 24,096       |
| Expenses                                                 | \$ (7,350)          | \$ (3,086)    | \$ 4,264        | \$ (1,400)         | \$ (1,400)                                    | \$ (1,431)    | \$ (31)         |
| OH & Taxes                                               | \$ (1,061)          | \$ (899)      | \$ 162          | \$ (596)           | \$ (596)                                      | \$ (3,789)    | \$ (3,193)      |

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| <b>Project</b>                         | <b>FY20 (final)</b> |               |                 | <b>FY21 Budget</b> | <b>FY21 (as of August 2021 - final close)</b> |               |                 |  |
|----------------------------------------|---------------------|---------------|-----------------|--------------------|-----------------------------------------------|---------------|-----------------|--|
| <b>Subproject</b>                      | <b>Budget</b>       | <b>Actual</b> | <b>Variance</b> | <b>full year</b>   | <b>Budget</b>                                 | <b>Actual</b> | <b>Variance</b> |  |
| Net                                    | \$ 10,989           | \$ 2,800      | \$ (8,189)      | \$ 2,504           | \$ 2,504                                      | \$ 23,376     | \$ 20,872       |  |
| <u>13. PO Regional Training (3171)</u> |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ 120,000          | \$ 691        | \$ (119,309)    | \$ 7,000           | \$ 7,000                                      | \$ 2,550      | \$ (4,450)      |  |
| Expenses                               | \$ (45,438)         | \$ 2,012      | \$ 47,450       | \$ (2,600)         | \$ (2,600)                                    | \$ (4,699)    | \$ (2,099)      |  |
| OH & Taxes                             | \$ (9,900)          | \$ (92)       | \$ 9,808        | \$ -               | \$ -                                          | \$ (7)        | \$ (7)          |  |
| Net                                    | \$ 64,662           | \$ 2,612      | \$ (62,050)     | \$ 4,400           | \$ 4,400                                      | \$ (2,156)    | \$ (6,556)      |  |
| <u>14. PLDS (3172)</u>                 |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ -                | \$ 680        | \$ 680          | \$ -               | \$ -                                          | \$ -          | \$ -            |  |
| Expenses                               | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ 6,695      | \$ 6,695        |  |
| OH & Taxes                             | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |  |
| Net                                    | \$ -                | \$ 680        | \$ 680          | \$ -               | \$ -                                          | \$ 6,695      | \$ 6,695        |  |
| <u>15. Digital Learn (3188)</u>        |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ -                | \$ 30,000     | \$ 30,000       | \$ 45,000          | \$ 45,000                                     | \$ -          | \$ (45,000)     |  |
| Expenses                               | \$ (55,250)         | \$ (80,947)   | \$ (25,697)     | \$ (62,000)        | \$ (62,000)                                   | \$ (83,026)   | \$ (21,026)     |  |
| OH & Taxes                             | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            |  |
| Net                                    | \$ (55,250)         | \$ (50,947)   | \$ 4,303        | \$ (17,000)        | \$ (17,000)                                   | \$ (83,026)   | \$ (66,026)     |  |
| <u>16. National Conferences</u>        |                     |               |                 |                    |                                               |               |                 |  |
| A. NC General Program (3061)           |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ 1,679,365        | \$ 1,951,931  | \$ 272,566      | \$ -               | \$ -                                          | \$ 1,335      | \$ 1,335        |  |
| Expenses                               | \$ (463,000)        | \$ (243,297)  | \$ 219,704      | \$ -               | \$ -                                          | \$ 8,115      | \$ 8,115        |  |
| OH & Taxes                             | \$ (445,032)        | \$ (520,511)  | \$ (75,479)     | \$ -               | \$ -                                          | \$ (354)      | \$ (354)        |  |
| Net                                    | \$ 771,333          | \$ 1,188,124  | \$ 416,791      | \$ -               | \$ -                                          | \$ 9,096      | \$ 9,096        |  |
| B. NC Exhibits (3062)                  |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ 1,703,000        | \$ 1,810,812  | \$ 107,812      | \$ -               | \$ -                                          | \$ -          | \$ -            |  |
| Expenses                               | \$ (658,900)        | \$ (695,278)  | \$ (36,378)     | \$ -               | \$ -                                          | \$ (5,340)    | \$ (5,340)      |  |
| OH & Taxes                             | \$ (380,010)        | \$ (453,763)  | \$ (73,753)     | \$ -               | \$ -                                          | \$ -          | \$ -            |  |
| Net                                    | \$ 664,090          | \$ 661,771    | \$ (2,319)      | \$ -               | \$ -                                          | \$ (5,340)    | \$ (5,340)      |  |
| C. NC Promotion (3063)                 |                     |               |                 |                    |                                               |               |                 |  |
| Revenue                                | \$ 95,000           | \$ 56,111     | \$ (38,889)     | \$ -               | \$ -                                          | \$ 900        | \$ 900          |  |
| Expenses                               | \$ (47,600)         | \$ (41,467)   | \$ 6,133        | \$ -               | \$ -                                          | \$ (153)      | \$ (153)        |  |

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| <b>Project</b>                       | <b>FY20 (final)</b> |               |                 | <b>FY21 Budget</b> | <b>FY21 (as of August 2021 - final close)</b> |               |                 |      |
|--------------------------------------|---------------------|---------------|-----------------|--------------------|-----------------------------------------------|---------------|-----------------|------|
| <b>Subproject</b>                    | <b>Budget</b>       | <b>Actual</b> | <b>Variance</b> | <b>full year</b>   | <b>Budget</b>                                 | <b>Actual</b> | <b>Variance</b> |      |
| OH & Taxes                           | \$ (12,588)         | \$ (7,454)    | \$ 5,134        | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ 34,812           | \$ 7,190      | \$ (27,622)     | \$ -               | \$ -                                          | \$ 747        | \$ 747          |      |
| D. NC Registration (3064)            |                     |               |                 |                    |                                               |               |                 |      |
| Revenues                             | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (29,826)         | \$ (19,663)   | \$ 10,163       | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| OH & Taxes                           | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ (29,826)         | \$ (19,663)   | \$ 10,163       | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| E. NC Opening/Closing Session (3065) |                     |               |                 |                    |                                               |               |                 |      |
| Revenues                             | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (220,000)        | \$ (247,626)  | \$ (27,626)     | \$ -               | \$ -                                          | \$ (75,000)   | \$ (75,000)     |      |
| Net                                  | \$ (220,000)        | \$ (247,626)  | \$ (27,626)     | \$ -               | \$ -                                          | \$ (75,000)   | \$ (75,000)     |      |
| F. NC Programs (3066)                |                     |               |                 |                    |                                               |               |                 |      |
| Revenues                             | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (77,150)         | \$ (99,857)   | \$ (22,707)     | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ (77,150)         | \$ (99,857)   | \$ (22,707)     | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| G. NC Meal Events (3069)             |                     |               |                 |                    |                                               |               |                 |      |
| Revenues                             | \$ 75,000           | \$ 68,365     | \$ (6,635)      | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (90,000)         | \$ (89,366)   | \$ 634          | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| OH & Taxes                           | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ (15,000)         | \$ (21,001)   | \$ (6,001)      | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| H. NC Preconference (3070)           |                     |               |                 |                    |                                               |               |                 |      |
| Revenues                             | \$ 120,000          | \$ 162,255    | \$ 42,255       | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (63,500)         | \$ (60,855)   | \$ 2,645        | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| OH & Taxes                           | \$ (31,800)         | \$ (42,998)   | \$ (11,198)     | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ 24,700           | \$ 58,403     | \$ 33,703       | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| I. NC Promotion/Planning (3145)      |                     |               |                 |                    |                                               |               |                 |      |
| Revenue                              | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Expenses                             | \$ (222,500)        | \$ (48,241)   | \$ 174,259      | \$ (94,500)        | \$ (94,500)                                   | \$ (49,563)   | \$ 44,937       |      |
| OH & Taxes                           | \$ -                | \$ -          | \$ -            | \$ -               | \$ -                                          | \$ -          | \$ -            | \$ - |
| Net                                  | \$ (222,500)        | \$ (48,241)   | \$ 174,259      | \$ (94,500)        | \$ (94,500)                                   | \$ (49,563)   | \$ 44,937       |      |

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| <b>Project</b>                                   | <b><u>FY20 (final)</u></b> |                |                 | <b><u>FY21 Budget</u></b> | <b><u>FY21 (as of August 2021 - final close)</u></b> |               |                 |
|--------------------------------------------------|----------------------------|----------------|-----------------|---------------------------|------------------------------------------------------|---------------|-----------------|
| <b>Subproject</b>                                | <b>Budget</b>              | <b>Actual</b>  | <b>Variance</b> | <b>full year</b>          | <b>Budget</b>                                        | <b>Actual</b> | <b>Variance</b> |
| <b>J. PLA Virtual Conference (3173)</b>          |                            |                |                 |                           |                                                      |               |                 |
| Revenue                                          | \$ 40,000                  | \$ 68,900      | \$ 28,900       | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Expenses                                         | \$ (23,000)                | \$ (22,417)    | \$ 583          | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| OH & Taxes                                       | \$ (5,300)                 | \$ (9,129)     | \$ (3,829)      | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Net                                              | \$ 11,700                  | \$ 37,353      | \$ 25,653       | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| <b>Error</b>                                     |                            |                |                 |                           |                                                      |               |                 |
| <b>Certif Pub Lib Admin (3189)</b>               |                            |                |                 |                           |                                                      |               |                 |
| Revenue                                          | \$ -                       | \$ 1,225       | \$ 1,225        | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Expenses                                         | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| OH & Taxes                                       | \$ -                       | \$ (162)       | \$ (162)        | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Net                                              | \$ -                       | \$ 1,063       | \$ 1,063        | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| <b>17. Grant Cost Shares</b>                     |                            |                |                 |                           |                                                      |               |                 |
| <b>A. Early Literacy Cost Share (3181)</b>       |                            |                |                 |                           |                                                      |               |                 |
| Revenue                                          | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Expenses                                         | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| OH & Taxes                                       | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Net                                              | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| <b>B. Inclusive Internship Cost Share (3185)</b> |                            |                |                 |                           |                                                      |               |                 |
| Revenue                                          | \$ -                       | \$ -           | \$ -            | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Expenses                                         | \$ (195,032)               | \$ (133,525)   | \$ 61,507       | \$ -                      | \$ -                                                 | \$ (10,213)   | \$ (10,213)     |
| OH & Taxes                                       | \$ (6,240)                 | \$ -           | \$ 6,240        | \$ -                      | \$ -                                                 | \$ -          | \$ -            |
| Net                                              | \$ (201,272)               | \$ (133,525)   | \$ 67,747       | \$ -                      | \$ -                                                 | \$ (10,213)   | \$ (10,213)     |
| <b>TOTAL ADMIN/CORE PROJECTS</b>                 |                            |                |                 |                           |                                                      |               |                 |
|                                                  | <b><u>FY20 (final)</u></b> |                |                 | <b><u>FY21 Budget</u></b> | <b><u>FY21 (as of August 2021 - final close)</u></b> |               |                 |
|                                                  | <b>Budget</b>              | <b>Actual</b>  | <b>Variance</b> | <b>full year</b>          | <b>Budget</b>                                        | <b>Actual</b> | <b>Variance</b> |
| Revenue                                          | \$ 4,718,615               | \$ 5,036,102   | \$ 317,487      | \$ 771,600                | \$ 771,600                                           | \$ 748,667    | \$ (22,933)     |
| Expenses                                         | \$ (3,665,252)             | \$ (2,795,834) | \$ 869,418      | \$ (1,244,656)            | \$ (1,244,656)                                       | \$ (877,950)  | \$ 366,706      |
| OH & Taxes                                       | \$ (941,890)               | \$ (1,068,672) | \$ (126,782)    | \$ (55,545)               | \$ (55,545)                                          | \$ (28,673)   | \$ 26,872       |
| Net                                              | \$ 111,473                 | \$ 1,171,597   | \$ 1,060,124    | \$ (528,601)              | \$ (528,601)                                         | \$ (157,956)  | \$ 370,645      |