

| | A | Q | R | S | T |
|----|---|--------------------|--------------------|--------------------|--------------------|
| 1 | 6/27/2010 16:13 | FY2008 | FY2009 | FY 2010 | FY 2011 |
| 2 | Sources of Revenue | ACTUAL | ACTUAL | BUDGET | BUDGET |
| 3 | ACRL Historical Executive Summary | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | BEGINNING RESERVE LEVELS: | | | | |
| 7 | Reserve Sept. 1: Op. Reserve Fund | \$3,384,614 | \$3,298,208 | \$3,854,776 | \$3,223,514 |
| 8 | Reserve Sept. 1: LTI Fund | \$2,115,052 | \$1,962,323 | \$1,801,184 | \$1,843,972 |
| 9 | Reserve Sept. 1: <i>CHOICE</i> Fund | \$2,758,329 | \$3,229,289 | \$3,274,253 | \$2,970,708 |
| 10 | Reserve Sept. 1: <i>CHOICE</i> LTI Fund | \$723,787 | \$701,496 | \$664,819 | \$691,597 |
| 11 | | | | | |
| 12 | Subtotal | \$8,981,782 | \$9,191,316 | \$9,595,032 | \$8,729,791 |
| 13 | | | | | |
| 14 | MEMBERSHIP DUES AND OTHER | | | | |
| 15 | Dues | \$677,368 | \$670,122 | \$687,663 | \$678,695 |
| 16 | Other (e.g., standards) | \$61,576 | \$54,412 | \$3,000 | \$2,000 |
| 17 | Donations | \$7,335 | \$7,975 | \$11,250 | \$12,000 |
| 18 | Awards | \$12,256 | \$12,100 | \$16,950 | \$15,800 |
| 19 | Section Newsletters | \$0 | \$0 | \$600 | \$0 |
| 20 | Special Events | \$20,109 | \$16,869 | \$14,250 | \$14,250 |
| 21 | | | | | |
| 22 | Subtotal | \$778,644 | \$761,478 | \$733,713 | \$722,745 |
| 23 | | | | | |
| 24 | PUBLICATIONS | | | | |
| 25 | <i>CHOICE</i> | \$3,380,640 | \$3,292,467 | \$3,133,247 | \$3,192,432 |
| 26 | <i>C&RL</i> | \$145,024 | \$150,323 | \$153,392 | \$148,676 |
| 27 | <i>C&RL News</i> | \$572,777 | \$397,671 | \$329,256 | \$395,641 |
| 28 | <i>RBM</i> | \$37,698 | \$36,442 | \$31,883 | \$34,548 |
| 29 | Nonperiodical Publications | \$163,121 | \$257,691 | \$182,050 | \$218,930 |
| 30 | Library Statistics | \$85,161 | \$103,179 | \$94,951 | \$100,177 |
| 31 | Applied Research | \$0 | \$0 | \$60,000 | \$56,500 |
| 32 | | | | | |
| 33 | Subtotal | \$4,384,420 | \$4,237,773 | \$3,984,779 | \$4,146,904 |
| 34 | | | | | |
| 35 | EDUCATION | | | | |
| 36 | Regional Institutes | \$231,053 | \$231,327 | \$291,656 | \$238,471 |
| 37 | National Conference | \$0 | \$2,120,018 | \$0 | \$2,044,509 |
| 38 | Pre-Conferences & Workshops | \$184,918 | \$160,315 | \$153,938 | \$136,649 |
| 39 | Annual Conference | | \$14,730 | \$14,000 | \$14,000 |
| 40 | Web-CE | \$147,729 | \$114,420 | \$166,160 | \$100,820 |
| 41 | | | | | |
| 42 | Subtotal | \$563,700 | \$2,640,810 | \$625,754 | \$2,534,449 |
| 43 | | | | | |
| 44 | FUNDED PROJECTS | | | | |
| 45 | IMLS | \$11,820 | | \$0 | \$0 |
| 46 | | | | | |
| 47 | SPECIAL PROGRAMS | | | | |
| 48 | Friends of ACRL-Restricted | \$0 | \$8,625 | \$5,750 | \$6,520 |
| 49 | Friends of ACRL-Operating | \$0 | \$1,915 | \$0 | \$0 |
| 50 | | | | | |
| 51 | TOTAL REVENUE | \$5,726,763 | \$7,641,976 | \$5,344,246 | \$7,404,098 |
| 52 | <i>CHOICE</i> Revenue | \$3,380,640 | \$3,292,467 | \$3,133,247 | \$3,192,432 |
| 53 | | | | | |
| 54 | TOTAL REV. W/O <i>CHOICE</i> | \$2,346,123 | \$4,349,510 | \$2,210,999 | \$4,211,666 |
| 55 | | | | | |
| 56 | | | | | |
| 57 | National Conference Revenue | \$0 | \$2,120,018 | \$0 | \$2,044,509 |
| 58 | Total Rev. W/O National Conference | \$2,346,123 | \$2,229,491 | \$2,210,999 | \$2,167,157 |
| 59 | | | | | |

| | A | Q | R | S | T |
|-----|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
| 60 | | FY2008 | FY2009 | FY 2010 | FY 2011 |
| 61 | OBJECT OF EXPENSE | ACTUAL | ACTUAL | BUDGET | BUDGET |
| 62 | | | | | |
| 63 | MEMBERSHIP ACTIVITIES | | | | |
| 64 | Membership Services* | \$90,775 | \$54,867 | \$49,593 | \$183,972 |
| 65 | Exec. Comm. & Board | \$182,961 | \$182,208 | \$194,753 | \$197,977 |
| 66 | Advisory | \$86,546 | \$98,466 | \$66,204 | \$87,690 |
| 67 | Standards Distribution | \$4,660 | \$8,098 | \$8,579 | \$9,263 |
| 68 | Discussion Groups | \$891 | \$2,614 | \$1,170 | \$2,326 |
| 69 | Awards | \$25,044 | \$21,515 | \$28,088 | \$25,974 |
| 70 | Chapters | \$16,843 | \$15,501 | \$20,357 | \$14,292 |
| 71 | Committees | \$78,103 | \$68,819 | \$89,068 | \$77,038 |
| 72 | Sections | \$67,406 | \$51,852 | \$83,288 | \$89,488 |
| 73 | Section Newsletters | \$28,089 | \$26,593 | \$16,078 | \$0 |
| 74 | Chapter Topics | \$0 | \$0 | \$0 | \$0 |
| 75 | C&RL Over Revenue | \$12,145 | \$10,959 | \$44,120 | \$32,699 |
| 76 | C&RL News Over Revenue | \$0 | \$26,249 | \$216,349 | \$76,865 |
| 77 | Leadership Center | \$0 | \$0 | \$0 | \$0 |
| 78 | Liaisons to Higher Ed. Organization | \$30,348 | \$32,189 | \$50,405 | \$55,920 |
| 79 | Special Events | \$35,604 | \$32,315 | \$24,578 | \$30,670 |
| 80 | Information Literacy | \$7,478 | \$10,239 | \$12,623 | \$0 |
| 81 | Scholarly Communications | \$57,615 | \$57,689 | \$67,558 | \$79,424 |
| 82 | Promotion & Advocacy | \$11,326 | \$2,084 | \$55,450 | \$21,267 |
| 83 | Government Relations | \$41,789 | \$45,971 | \$51,758 | \$51,074 |
| 84 | Scholarships | \$76,108 | \$77,745 | \$38,300 | \$97,675 |
| 85 | Annual Conference | | \$51,705 | \$63,430 | \$54,447 |
| 86 | | | | | |
| 87 | Subtotal | \$853,733 | \$877,678 | \$1,181,749 | \$1,188,061 |
| 88 | | | | | |
| 90 | SPECIAL PROJECTS | | | | |
| 93 | Friends of ACRL-Restricted | \$0 | \$8,625 | \$5,750 | \$5,750 |
| 94 | Friends of ACRL-Operating | \$2,220 | \$7,580 | \$3,619 | \$7,765 |
| 95 | | | | | |
| 96 | Subtotal | \$2,220 | \$16,205 | \$9,369 | \$13,515 |
| 97 | | | | | |
| 98 | PUBLICATIONS | | | | |
| 99 | CHOICE | \$2,909,680 | \$3,247,503 | \$3,436,792 | \$3,295,525 |
| 100 | C&RL | \$145,024 | \$150,323 | \$153,392 | \$148,676 |
| 101 | C&RL News | \$428,018 | \$397,671 | \$329,256 | \$395,641 |
| 102 | RBM | \$25,825 | \$26,218 | \$38,661 | \$32,176 |
| 103 | Nonperiodical Publications | \$259,296 | \$169,449 | \$183,045 | \$204,393 |
| 104 | Library Statistics | \$93,210 | \$110,893 | \$88,303 | \$98,897 |
| 105 | Applied Research | \$0 | \$49,226 | \$64,129 | \$52,078 |
| 106 | | | | | |
| 107 | Subtotal | \$3,861,052 | \$4,151,284 | \$4,293,578 | \$4,227,386 |
| 108 | | | | | |
| 109 | EDUCATION | | | | |
| 110 | Professional Development | \$210,715 | \$193,722 | \$287,781 | \$233,946 |
| 111 | National Conference | \$170,613 | \$1,587,201 | \$248,069 | \$1,706,742 |
| 112 | Pre-Conferences & Workshops | \$155,536 | \$150,368 | \$150,523 | \$135,200 |
| 113 | Web-CE | \$88,340 | \$72,612 | \$113,734 | \$84,303 |
| 114 | | | | | |
| 115 | Subtotal | \$625,204 | \$2,003,903 | \$800,107 | \$2,160,191 |
| 116 | | | | | |
| 117 | FUNDED PROJECTS | | | | |
| 118 | IMLS | \$11,820 | | \$0 | \$0 |
| 119 | | | | | |
| 120 | Subtotal | \$11,820 | \$0 | \$0 | \$0 |
| 121 | | | | | |
| 122 | TOTAL EXPENSES | \$5,342,209 | \$7,040,445 | \$6,279,053 | \$7,583,403 |
| 123 | CHOICE EXPENSES | \$2,909,680 | \$3,247,503 | \$3,436,792 | \$3,295,525 |
| 124 | | | | | |
| 125 | TOTAL EXP. W/O CHOICE | \$2,432,529 | \$3,792,941 | \$2,842,261 | \$4,287,878 |

| | A | Q | R | S | T |
|-----|---|--------------------|--------------------|--------------------|--------------------|
| 126 | | | | | |
| 127 | | FY2008 | FY2009 | FY 2010 | FY 2011 |
| 128 | | ACTUAL | ACTUAL | BUDGET | BUDGET |
| 129 | | | | | |
| 130 | Net W/O CHOICE | (\$86,406) | \$556,568 | (\$631,262) | (\$76,212) |
| 131 | CHOICE Net | \$470,960 | \$44,963 | (\$303,545) | (\$103,093) |
| 132 | Added to CHOICE LTI Fund | \$0 | \$0 | \$0 | \$0 |
| 133 | CHOICE Ending Operating Balance | \$3,229,289 | \$3,274,253 | \$2,970,708 | \$2,867,615 |
| 134 | Added to ACRL LTI Fund | \$0 | \$0 | \$0 | \$0 |
| 135 | Ending ACRL oper. reserve balance | \$3,298,208 | \$3,854,776 | \$3,223,514 | \$3,147,302 |
| 136 | Mandated Operating Reserve | \$639,023 | \$668,355 | \$732,137 | \$784,560 |
| 137 | | | | | |
| 138 | TOTAL EXP. W/O NTL CNF | \$2,261,917 | \$2,205,740 | \$2,594,192 | \$2,581,136 |
| 139 | | | | | |
| 140 | Ending ACRL oper. reserve balance | \$3,298,208 | \$3,854,776 | \$3,223,514 | \$3,147,302 |
| 141 | | | | | |
| 142 | <p>* NOTE: In FY07, Membership Services expenses include costs for the ACRL Tech Summit. Beginning in FY09 costs are reduced by \$100,000 transfer from Choice and a transfer of interest from the LTI.</p> | | | | |